



MADE IN WALES  
www.manufacturingwales.com

### New Member Shoutout:

Bio Catalysts  
Renishaw  
Paragon Engineered Timber

### New Sponsor Shoutout:

JLL  
JLL are pleased and excited to be joining Manufacturing Wales as the Real Estate specialist

### Dates for the Diary

25 <sup>th</sup> November	Christmas Lunch jointly with the IOD, Hensol Castle  Manufacturing Wales members get one ½ price ticket per member. To book your places email Emily.
13 <sup>th</sup> December	USW/ Coleg Gwent/ Newport City Council: Manufacturing for Newport
1 <sup>st</sup> February	Manufacturing Wales 2 year Anniversary!
March	Factory Tour: Atlantic Services
April	Penderyn

If you would like to hold a Factory Tour at your business, please contact Emily and Heather to arrange.



### WhatsApp Group

Don't forget to email Emily your mobile number and approval to be added to the member WhatsApp group for instant communications with other members.

# Manufacturing Wales Newsletter Autumn 2022

## News Highlights



**Manufacturing Wales Tour of SPTS (A KLA Group)** Manufacturing Wales members were hosted for a visit at SPTS Technologies, a KLA company, and a tour of this global semiconductor equipment supplier's lean manufacturing operations.



**Tri-Wall acquisition with support for Manufacturing Wales partner Acuity Law** Tri-Wall UK has signed a deal to take over The Corrugated Case Company, with an intention to expand operations, invest in equipment and grow jobs.



**Centurion Vat on Plastic Packaging tax** HMRC indicate their concern about the low level of registrations for the new Plastic Packaging Tax.



**FSG Tool and Die Ltd promotes new talent via apprenticeships** Top marks in college have opened the door to a career in mechanical engineering for Morgan.



**Atlantic Services Back Welsh Butchery Team** Young Welsh butchers headed out to California to compete in the World Butchers Challenge and they're backed Atlantic Service



**Penderyn to distribute whisky across China and produce World Cup Welsh whisky**



**Cardiff Met and Manufacturing Wales: academia and industry why it works for manufacturers** Developing a Partnership Between Industry and Academia



**The Safety Letterbox Company spearheading designing out crime** The Safety Letterbox Company hosted an all-day event for dedicated Designing Out Crime Officers and CTRAs

### GOVERNMENT SUPPORT FOR MANUFACTURERS

The Welsh Government and the Toyota Lean Management Centre are pleased to announce the further courses of the Toyota Lean Clusters Programme, offering assistance for companies in Wales wanting to make sustainable improvements in competitiveness.

Wherever a company might be on its Lean journey, The Toyota Lean Clusters Programme can help find out more [HERE](#).

Manufacturing Wales member, Oliver Conger, Managing Director explained, "Rototherm started our Lean Journey back in 2016 from a very low basis, and over the years it has really transformed our culture and our organisation. We had the opportunity to send our team to join the Lean Start program early in 2022 and we were completely blown away with the program and the outcomes.

If you are a manufacturer in Wales and have the desire to make your business better, there is no better investment you can make."

To register your interest contact @ TLMP@gov.wales

Please contact Emily and Heather on the below contact details with any questions or queries: [emily.price@manufacturingwales.com](mailto:emily.price@manufacturingwales.com) or [Heather@manufacturingwales.com](mailto:Heather@manufacturingwales.com)



## RECRUITMENT NEWS

### Recruit & Develop the Graduates you need, expertly and for free

CCR's Venture Graduate Recruitment Programme offers manufacturers in Wales a free and expert recruitment service - taking all the hard work out of attracting and hiring the graduate talent that can futureproof your business and help take you to the next level. The service is completely free of charge - and the next cohort opens on October 17th, so don't miss out on this exceptional opportunity to engage outstanding talent. Contact Geraldine O'Sullivan, Graduate Development Officer, at [Geraldine.O'Sullivan@cardiff.gov.uk](mailto:Geraldine.O'Sullivan@cardiff.gov.uk)

### Launch of Digital Apprenticeships at Coleg Gwent

A college which recognises the importance on digital skills and their place in the future workforce, we're excited to announce the introduction of our first digital apprenticeships. Read more about the scheme, the benefits to your business and how to take on a digital apprentice on our website:  
<https://www.coleggwent.ac.uk/news/launch-digital-apprenticeships>

### Apprenticeship links

[University South Wales](#)

[Coleg Gwent](#)

[Cardiff and Vale College](#)

## SMART Partnership & Knowledge Transfer Partnership graded 'Very Good' between Cardiff Metropolitan University and Zest

In this case study Rhys Hughes, Director of P & A Group of Companies, talks about how a Welsh Government funded SMART Partnership followed by a Knowledge Transfer Partnership with Cardiff Metropolitan University helped them reach their industrial design goals and has given the company the confidence to become market leader in the garden products sector.

For more information about SMART Partnerships [please click here on our 'Collaborate with us page'](#) or for more information about Knowledge Transfer Partnerships with Cardiff Metropolitan University please [click here](#).

## Centurian VAT Update

- The update [note](#) on the demise of CHIEF – has reported news from HMRC that they are open to applications from businesses to continue to use CHIEF after its official close.

- There is an increase of interest by HMRC in the internal accounting compliance for the collection of VAT data under Making VAT Digital. HMRC have recruited 6000 new VAT compliance staff it appears and the sense is of a return to more active VAT compliance programmes.

- Any organisation – corporate or not for profit that is partially exempt for VAT purposes and saw an adverse Covid impact on their VAT recovery rates as Taxable income dropped disproportionately to their Exempt income areas. There's the opportunity for back claims to be made for lost VAT recovery. [Find out more here](#) or [-emailus@centurionvat.com](mailto:-emailus@centurionvat.com)

A reminder that [Manufacturing Wales has partnered with GlobalWelsh](#), a non-profit organisation focused on connecting Wales to the Welsh diaspora around the world to launch a new global online Manufacturing Hub.

Wales has a rich manufacturing heritage we are all proud of, through GlobalWelsh, Welsh manufacturers can get access to share challenges, gain market insights, and make connections globally within a community with Wales' best interests at heart. Manufacturing Wales members are being offered **an exclusive 25% off all GlobalWelsh for Business Membership packages which includes membership of the Manufacturing Hub on GlobalWelsh Connect**. [Find out more and apply here](#). If you want to find out more and schedule a demo reach out directly to Zara at GlobalWelsh >> [zara@globalwelsh.com](mailto:zara@globalwelsh.com)

## Sponsor Spotlight

JLL is a global commercial real estate services company who specialise in real estate and investment management. Our UK Industrial and Logistics team is the recognised market leader and trusted advisor to industrial occupiers, developers, and third-party logistics providers. With over 100 experts based around the UK, we offer clients a complete industrial and logistics property service through innovative solutions in agency, lease advisory, strategic occupier solutions, ratings, capital investment and funding, research and supply chain consultancy. Through our extensive experience and market intelligence we can add value, deliver outstanding portfolio performance and maximise cost savings including advice on:

- Ratings- designed to produce cash savings and reduce future rates liabilities.
- Lease Advisory.
- Capital Funding & Valuation
- Network design and location selection (Supply Chain)
- Grants and Incentives
- Research
- Building Consultancy & Project Management
- Sustainability energy consumption and assess sustainable practices from automation